

# Sustainable Sourcing in Action: PSG & Kloepfel Consulting



“At PSG we are committed to sustainability and compliance in our supply chain. Our actions have an impact on the environment, society, and the economy, so we strive to continuously improve our business practices. Since 2019, we have been working successfully with IntegrityNext to create transparency in our supplier network, evaluate it, and expand it. In accordance with our group-wide supply chain strategy, we will also using the IntegrityNext solution at our sister company EPSA MarketPlace.”

**René Stromberg**  
Head of Strategic Procurement,  
PSG Procurement Services GmbH

## Objective

As a first mover in sustainable sourcing, PSG has already been working with IntegrityNext since 2019. The company considers sustainable procurement, in particular C-parts procurement, as essential to build resilient, transparent, and sustainable supply chains. The company uses the IntegrityNext platform for supplier assessment and critical news monitoring to ensure a transparent and sustainable sourcing process for its customers. As a sister company within the EPSA Group, Kloepfel Consulting works closely with PSG. They use the catalogue management platform and spot-buying support to manage their clients' long-tail spend. For Kloepfel Consulting, it is crucial that sustainability risks in the supply chains of C-parts suppliers are also systematically assessed.

## How it works

The entire PSG Marketplace and SpotBuy supplier base (117,000 suppliers) is currently undergoing social media monitoring, of which 10,000 suppliers are being assessed. The selection of assessed suppliers is based on relevance. Upon request, PSG Marketplace customers can view the supplier assessments and take corrective and preventive action if needed. A full risk analysis of the supplier base is planned as the next step. IntegrityNext data is integrated into the PSG Marketplace via API.

## About PSG

Industry	Procurement Service Provider
Annual Revenue	338 Mio. €
Active Suppliers	117,000

## Challenges

- Ensure sustainable procurement processes, especially for C-parts procurement
- Engage with and gain transparency over marketplace suppliers
- Complete risk analysis of the entire supplier base

## Benefits



### Sustainable procurement process

By using IntegrityNext, PSG can guarantee its customers transparent and sustainable purchasing processes.



### Identification of critical suppliers

There are no suppliers fees for the assessments which was an important criteria for PSG in order to lower resistance and increase supplier participation.



### Corporate Due Diligence

The ongoing development of the IntegrityNext platform enables PSG to comply with current due diligence requirements and to be prepared for future regulatory requirements.